GET YOUR ROSTER BIOSKETCH IN!!! As of now, we've gotten in only 77 PN Roster biosketch forms. As we indicated in our last issue, we're running the form in two successive Newsletters, and the Roster itself will be included in our next (June) issue.

Because the mechanics of preparing the Roster are lengthy, we are setting the deadline for receipt of your biosketch two weeks earlier than the copy deadline for the Newsletter itself—Monday, May 22.

Please take the time to fill out your biosketch form and mail it in. The Roster is a really important part of our organizational value, and others in the Network want to know more about you. Don't just be a Roster Consumer.

Please include a special Roster financial contribution with your biosketch if you can.

IPS HOUSING PROGRAM: A brochure is enclosed describing The Right to Housing: A Blueprint for Housing the Nation, the just-released 72-page popular version of the "Progressive Housing Program for America," prepared by the Institute for Policy Studies' Working Group on Housing. The Working Group (members listed on the brochure) consists largely of PN members, and the Program offers a comprehensive approach to the nation's housing problems. It's useful for organizers, public interest groups, in the classroom, etc.

It is written in clear language, is attractively designed, and is a real bargain at $5. Be the first on your block to have one.

FINANCIAL MINI-REPORT: We've received $1,776 in contributions from 62 Networkers since the February newsletter. Our thanks to each of you who has contributed thus far. Our year-to-date totals are 101 contributors providing $3,566.

Passing the Word

GOVERNMENT JOBS: The Compleat Guide To Finding Jobs in Government, by PNet Daniel Lauber (Planning/Communications, 7215 Oak Ave., River Forest, IL 60305, 312/366-5200) is a 184-page resource on where and how to find professional and nonprofessional positions in local, state, and federal government in the U.S., Canada, and overseas. Offers are $15.95 (paperback).

BOSTON HOUSING: Boston's Residential Development Program (Public Facilities Dept., 16 Beacon St. 2nd Flr., Boston, MA 02108, 617/720-4000 ext. 373) uses public buildings, financing, and technical assistance to provide homeownership opportunities for low-income buyers. Contact: PNet Ricanne Hadrian.

ELDERLY PEOPLE: A Profile of Older Americans 1988 is a 10-page summary of developments, trends, and lifestyles of older Americans, as presented by the American Association of Retired

The Planners Network

The Planners Network is an association of professionals, activists, academics, and students involved in physical, social, economic, and environmental planning in urban and rural areas, who promote fundamental change in our political and economic system.

We believe that planning should be a tool for allocating resources and developing the environment to eliminate the great inequalities of wealth and power in our society, rather than to maintain and justify the status quo. We believe that planning should be used to assure adequate food, clothing, shelter, medical care, jobs, safe working conditions, and a healthful environment. We advocate public responsibility for meeting these needs, because the private market has proven incapable of doing so.

We oppose the economic structure of our society, which values profit and property rights over human rights and needs. This system perpetuates the inequalities of class, race, sex, and age which distort human relationships and limit the potential for a decent quality of life. We advocate a shift in current national budgetary priorities to favor human services, social production and environmental protection over military and other nonproductive expenditures.

We seek to be an effective political and social force, working with other progressive organizations to inform public opinion and public policy and to provide assistance to those seeking to understand, control, and change the forces which affect their lives.

The Planners Network Newsletter is published six times a year by the principal means of communication among Network members. Annual financial contributions are voluntary, but we need funds for operating expenses. The Steering Committee has recommended the following amounts as minimums for Network members: $15 for students and unemployed; graduated payments for the employed of $25 plus $1 for each $1,000 earned above $10,000.

Members of the Steering Committee: Chester Hartman, DC, Chair; Emily Achtenberg, Boston; Eve Bach, Berkeley; Bob Beauligard, New Brunswick, NJ; Donna Dyer, Durham, NC; William Goldsmith, Ithaca; Charles Hoch, Chicago; Jocuhi Kim, Tempe; Judy Kossy, Buffalo; Jacqueline Leavitt, LA; Peter Marcuse, NYC; Jackie Pope, NYC; Alan Rabinowitz, Seattle; Tony Schuman, NYC; Andrei Tremoulet, Pittsfield.

Newsletter Editor: Prentice Bowsher.

Enclosed is my check payable to the Planners Network for $__________

Please check here if this is a new membership.

Please check here (current members only) if this is an address change, write your former zip code ________

Name: ____________________________

Address: __________________________

Planners Network • 1601 Connecticut Ave. N.W. 5th Flr. Washington, D.C. 20009
PN Special Feature

Berkeley’s Progressive Strategy For Economic Development

by Neil Mayer

Berkeley’s Office of Economic Development (OED) was created in 1985 by a progressive City Council that believed jobs and programs reflect a conscious effort to direct the potential benefits of the local economy to those traditionally would be the last to reap them.

Equally important, we seek to achieve that objective in ways consistent with environmental concerns.

Our overall view is that public action can create opportunities that are often not delivered but not delivered by private enterprise alone, or by traditional economic development programs. The results can include jobs for those in need, revitalization of low-income and minority neighborhoods, municipal revenues from taxes and the costs created by business, and protection of the environment.

This article briefly highlights some of the key components of our economic development strategy, which might be included in progressive programming elsewhere.

A central theme of OED’s work is the creation of job opportunities specifically for people of limited skills and experience, not through an isolated set of “jobs program.” Instead, we focus on creating opportunities for every major part of OED action.

Each time we have access to an employer, we seek to study the career paths people in need of work through our First Source employment program. Employers give us credits toward their federal job training tax credits for the first 12 months of their job openings, and we supply job candidates that match employer needs, drawing primarily on the community. We target groups that would not have been interested in the first place.

Access to employers comes in many ways. When we provide business assistance to firms, the firms are often exempt in industrial development bonds, Economic Development Administration small business loans, and the like. We also recruit firms to create new jobs, and we provide technical assistance — we expect and usually realize some new construction in First Source as a quid pro quo.

Whereas research by the Center for Community Change indicates that most cities make no effort to target new job opportunities in projects they assist, we treat these linkages as a matter of course, a primary reason for providing any funding at all to private business.

We also mandate First Source participation for new real estate development (other than housing), as a condition of project approval. We do not limit ourselves to inherently transitory construction jobs.

Instead, permanent tenants of the new or re-used structures are required to participate, so that new job openings are accessible over the long term.

In addition, contractors carrying out municipal public works projects must seek to hire any additions to their workforces through the First Source program.

Thus both the powers and the resources of the City are used to yield its low-income citizens — and particularly minorities, women, and the disabled — a better chance at gaining jobs. Several hundred are now at work through the First Source program.

Targeted hiring in new development and existing businesses is also a critical employment strategy for meeting socio-economic goals without destroying the environment. Without a mechanism to direct greater per-capita wealth and opportunity to develop and protect, they are less efficient local jobs that we would consider for our citizens would require far too much.

PN Special Feature

In its Special Feature, Planners Network presents thoughtful, practical vocations about substantive concerns and issues in the planning profession. Essays typically highlight a single issue, and illustrate it with examples and insights.

The Special Feature editor is Bob Beaurgard (Dept. of Urban Planning, SUNY New Brunswick, NJ 08903, 201-920-4322).

We are grateful for Networker’s support of this feature, and encourage continued ideas, suggestions, commentary, and dialogue.

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(continued on page 4)
PN Special Feature

Berkeley's Progressive Strategy For Economic Development

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Berkeley’s Office of Economic Development (OED) was created in 1985 by a progressive city council wanting to counteract the global market’s tendency to view cities as corporate subsidiaries and programs reflect a conscious effort to direct the potential benefits of the local economy to those who traditionally would be the last to reap them.

Equally important, we seek to achieve that objective in ways consistent with environmental concerns.

Our overall view is that public action cannot be separated from the larger context in which it is set, but not delivered by private enterprise alone, or by traditional economic development programs. The results can include jobs for those in need, revitalization of low-income and minority neighborhoods, municipal revenues that finance services and the costs created by business, and protection of the environment.

This article briefly highlights some of the key components of our economic development strategy, which might be included in progressive programming elsewhere.

A central theme of OED's work is the creation of job opportunities specifically for people of limited skills and experience, not through an isolated set of “job-programs” for meeting socio-economic goals without destroying the environment. Without a mechanism to directly support per capita agency efforts to help them, providing sufficient local jobs for our citizens would require far too much new development. It could not be absorbed by the already-broad corporate traffic, or by parking congestion, housing shortages, and other concerns for the built and natural environment.

Business expansion does not necessarily produce a mix of jobs that provides good wages for people with limited skills. Indeed, Berkeley much of the job growth is concentrated in such fields as high-tech and other sophisticated businesses.

OED seeks to direct its business assistance toward retention and growth of firms that provide entry level jobs. We have just conducted interviews with our major manufacturing and trade firm CEOs to determine what kinds of businesses offer good entry opportunities, how we might best provide assistance to retain and attract such industries, and what kinds of job preparation City-funded training agencies should provide to prepare qualified job candidates. OED has another target as well: revitalizing the largely low-income black community in South Berkeley.

Rather than concentrating solely on downtown office development, we devoted a senior staff person's time to help the community organize. One outcome of the creation of the South Berkeley Neighborhood Development Corporation (SBNDC), an independent nonprofit, which we now aid in taking on housing and commercial development, and youth and community development.

OED also operates its own programs in South Berkeley, attracting businesses serving neighborhood needs, and encouraging new investment by existing firms. Before proceeding with this effort, we polled businesses and residents about the kinds of goods and services they wanted in the neighborhood. We have concentrated our efforts on businesses and services to provide low-interest loan programs on firms that match community needs, including a community pharmacy and an expanding grocery store.

We also involve South Berkeley firms in helping develop local talent. We recognized from the outset that the South Berkeley commercial district is inherently too small to meet the neighborhood’s substantial needs for employment. The First Source program, giving South Berkeley residents access to downtown office, West Berkeley manufacturing, and citywide retail jobs, is as much a part of the South Berkeley revitalization strategy as April 19, 1989/Planners Network #75/3

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passing the word (continued from page 2)

the Community for Creative Non-Violence, which hopes to attract several hundred thousand persons for a Saturday demonstration, preceded by a day of lobbying.

Several caravans will be descending on Washington from Virginia, New Jersey, and New York. A number of members from the religious, civil rights, women's, gay, health, etc. communities. If you want further information, contact CCNV, 250 2nd St., N.W., Wash., DC 20001; 202: 347-2405. We'll keep you informed as to other developments.

Also, Mitchell and his CCNV colleagues are undertaking a 100-city tour to promote the march. The first stage of the tour will be to a number of Southern states, and we will keep CCNV members in those states with information about his schedule and local contacts so they can get involved.

MEMBER UPDATE: From PNR Jim Farmak (Holt, Wecker and Merchant, 109 Chapel St., New Haven, CT 06510; 203: 772-2050): After 10 years working on economic development in the City of New Haven, I left to become a partner at a small local consulting firm, and am teaching a college seminar at Yale in planning and development.

I am also working with the prolific New Haven-Leon (Nicaragua) Sister City Project on establishing an Economic Development Task Force. Our first project is raising funds from area design and planning professionals to purchase essential drafting equipment and other equipment for colleagues in Nicaragua. Needs were identified by passing a Charrette catalog around the relevant ministries in Leon last year. Any suggestions or contributions from like-minded individuals or groups would be appreciated.

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BUDGET PUBLICATIONS: The Center on Budget and Policy Priorities (236 Massachusetts Ave. N.E., Wash., DC 20002; 202: 546-0541) is offering a new publication service of budgets and analyses. A comprehensive service ($40) includes budget analyses and reports on poverty and income, labor issues, hunger and welfare issues, and low-income housing issues. A basic package ($25) provides only limited labor, hunger, or housing reports.

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PUBLIC HOUSING DOCUMENTARY: Columbia Point is a slide and sound presentation by Linda Swartz, documenting the struggles of renters in Boston's Columbia Point public housing project in its final years before redevelopment into Harbor Point. The presentation, together with additional photos, will be on view through May 2 at the Photographic Resource Center, Klebnow Gallery, 602 Commonwealth Ave., Boston, MA 02215, 617: 353-0700.

HOUSING LOS ANGELES: Affordable Housing for the Future is a first-rate, 82-page report by the City of Los Angeles Blue Ribbon Committee on Affordable Housing which documents an affordable housing crisis in Los Angeles, and proposes a number of specific solutions. Among the Committee members are PNRs Allan Hasan and Anita Landecker. Copies: Gay Squier, Housing Coordinator, Office of the Mayor, Los Angeles, CA 90012, 213: 237-1907.

Regional Roundup

NETWORK FORUM (FORUM): The Network Forum (201 E. 21st St., 80-P, New York, NY 10010) will present a roundtable discussion April 8 on "Organizing Radical Planners and Architects," examine the roots and history of progressive planning and architecture with key participants from several organizations. The time is 6 p.m., the place, the 16th-floor conference room at Baruch College, 17 Lexington Ave. at 23rd St. Admission is free, but a hat will be passed.

Social Responsibility

BERKELEY HOUSING SERIES: Architects/Designers/ Planners for Social Responsibility (Box 9126, Berkeley, CA 94709) will present a five-part series occasionally through May 22 on housing and the politics of urban form. Among the presenters are PNRs Cushing Dolbeer, "The American Dream Repressed," April 17, and Michael Pyatok and Chester Hartman (symposium panelists, May 22). The site: Theater Artland, 450 Florida St., San Francisco. A pre-symposium reception begins at 7 p.m.

NATURAL ENVIRONMENT: International Architects/ Designers/Planners for the Prevention of Nuclear War (c/o SAR, att: Thiberg, Norlandsgatan 18, S-111 43 Stockholm, Sweden) will present an international conference April 29-May 6 in Gudauri, U.S.S.R., on "Architects, Builders, and the Environment." The focus will be on environmental threats from development.

Green City Conference 1990

In addition to the conferences, we have had July 14-18 in Chicago, to conceptualize cities as expressions of their bioregions. The alternative urban lifestyles, produce strategies for minimizing environmental wastes and toxins, and encourage the rehabilitation of neighborhoods. Contact: Howie Friedman, 412 Agate House, 1046 W. Polk St., Chicago, IL 60607, 312: 243-2802.

Los Angeles 2000: The Institute for Urban Studies at the University of Maryland (College Park, MD 20742, 301: 454-5718) will present Jane G. Pisauro, President of The 2000 Partnership in Los Angeles, in the 1998 Lefkak Lectures April 27. The topics are "Los Angeles at a Crossroads," at 4 p.m., and "Shaping the Future: A Vision for Los Angeles and a Question of Civility." At 8 p.m. The site for both is Room 2207 Lefkak Hall.

RISMUIUM: The National Trust for Historic Preservation (1785 Massachusetts Ave. N.W., Wash. DC 20006, 202: 673-4100) will present conferences in May and June on "Tourism and America's Heritage: Opportunities for Growth." The dates and sites are: May 11-13, New Palz, NY; June 1-2, St. Paul, MN. Registration is $125.

New England/Development: Berkshire Community College (1350 West St., Pittsfield, MA 01201, 413: 499-4660 ex. 351) will present a conference April 22 in Pittsfield on "Northern Dwellings, Northern Communities." Registration is $15.


Downtown Renewal: The National Main Street Center (National Trust for Historic Preservation, 1785 Massachusetts Ave. N.W., Wash., DC 20006, 202: 673-4100) will present an international conference April 29-May 6 in Gudauri, U.S.S.R., on "Architects, Builders, and the Environment." The focus will be on environmental threats from development.

America's Future Conference

The AMERICAS: The Center for Study of the Americas (Backbay Univ., Lewiston, ME 04240, 207: 754-1306) will present an international conference April 27-28 at Backney, "America's Transition: Toward the Year 2000." Topics include history, art, literature, politics, women, and religion.

Women/Development: The second annual Ms. Foundation for Women/Development Conference will be held June 2-4 at the Univ. of New Hampshire in Durham, N.H. Details: Center for Management and Community Development, Tufts Univ., 97 Talbot Ave., Medford, MA 02155, 617: 351-1349.

Community Development: The Center for Management and Community Development, Tufts Univ., 97 Talbot Ave., Medford, MA 02155, 617: 351-1349 will present the sixth annual Management and Community Development Institute June 4-11 at Tufts.
PN Special Feature

strategy as actions taken directly within the neighborhood. The SBNDC serves as an intake point for job candidates. This OED also offers poverty with strategies of neighborhood development focused within low-income areas and with strategies that offer access to economic opportunity more widely. Both are necessary and indeed complementary. Another prime component of OED’s efforts is to assure that major new non-residential developments in Berkeley pay their full cost—especially for public safety and street-sweeping but also for their social impact on housing, childcare, and transportation. We developed formulas to indicate how new development affects these needs, and then we negotiate with developers for each payment and in-kind contributions. For example, a 150,000-square-foot project we negotiated includes 18 units of subsidized housing plus $50,000 in cash for housing, a 100-day childcare center with 16 subsidized slots, below-market space for community theater groups, and a $100,000 payment to nearby small businesses buy their buildings to avoid gentrification. The provision emphasizes substantial space for expanding local businesses, with any new or turnover-job openings tied to our First Source program; and it preserves two historic structures on the site.

In the near future, we will expand our efforts to give specialized assistance to alternative enterprises (co-ops, nonprofits, etc.), enable local firms to be bidders, and promote the development of local enterprises that embody positive environmental technologies (e.g., renewable energy, use of recycled materials, production machinery that reduces pollutants or toxins). We already have helped create a non-profit Community Energy Services Corporation that promotes energy conservation and use of renewable forms of energy. Local public action can produce substantial economic benefits targeted to those most in need, provided that action systematically is focused on that goal. Business and property development meanwhile require a more direct negotiation for their true costs. Quality of the environment need not be sacrificed.

By acting deliberately in pursuit of these several goals, we anticipate both continued concrete achievements and the building of coalitions among low-income people, people of color, environmentalists, responsible businesspeople, and others who might otherwise are their objectives in conflict.

Neil Mayor is Director of Berkeley’s Office of Economic Development, a consultant and author on community-based development, and a former Senior Research Associate at the Urban Institute.

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HUMAN RIGHTS/HOUSING: The Harvard Law School Human Rights Program (Pound #401), Cambridge, MA 02138, 617/495-9362) will present a conference April 22 on "What’s Rights Got To Do With It? Human Rights and the United States Housing Crisis." PN members include Florence Rosenman, Rich Applebaum, and Peter Dreier. Registration is $10.

DOWNTOWN RENEWAL: The National Main Street Center (National Trust for Historic Preservation, 1755 Massachusetts Ave. N.W., Wash., DC 20036, 202/373-4100) will present conferences in April and May on downtown renewal, "Creating Economic Opportunity on Main Street." The dates and sites: April 25-27, Louisville, KY; May 9-11, Des Moines, IA. Registration is $295.

THE AMERICAS: The Center for Study of the Americas (Bucknell Univ., Lewisburg, PA 17837, 717/542-1390) will present an international conference April 27-28 at Bucknell, "America in Transition: Toward the Year 2000." Topics include history, art, literature, politics, women, and religion.

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Upcoming Conferences

4/1989 Planners Network #75/5

April 19, 1989/Planners Network #75/5
Calls for Papers

☐ PEDESTRIANS: The Boulder Public Works Dept. Transportation Division (Box 791, Boulder, CO 80306) is soliciting papers, exhibits, slide shows, and films for the 10th Annual Pedestrian Conference September 14-16 in Boulder. Topics include case studies, planning trends, policy issues, quality of life issues, environmental issues, and many others. Contact: Patricia Archbold.

☐ CHILDREN'S ENVIRONMENTS: Children's Environment Quarterly (Children's Environment Research Group, CUNY Graduate School and University Center, 33 W. 42nd St., New York, NY 10036, 122/254-9270) is issuing a general call for papers on all child environment themes, in anticipation of a change in publishing format in January 1990 from theme issues to open-topic issues.

Ex Conferences

☐ DEVELOPMENT/NEW YORK: Baruch College (17 Lexington Ave., New York, NY 10010, 212/257-3126) presented a New York City seminar April 12, "Real Estate Development, Developers, and the Public Interest," with Etzel Sheffer, a policy and planning consultant and former Chair of Community Board 7 in Manhattan. Details: PNER Norman Fairstein, Dean and Professor of Sociology.


Jobs

☐ PN REMINDER: Some of the jobs we list may have application deadlines earlier than when you receive the Newsletter. But deadlines can be adjusted sometimes. So we urge you to phone first, if a number is listed, and check on the deadline schedule.

☐ COLUMBIA FACULTY: The Columbia Univ. Graduate School of Architecture, Planning, and Preservation (108 Avery Hall, New York, NY 10027) has a faculty opening at the Assistant Professor level in real estate development/urban planning and design. Teaching experience and a Ph.D. are desirable, but Ph.D. candidates also may apply. Contact: Bernard Tschumi, Dean.

☐ CIED PRESIDENT: The Corporation for Enterprise Development (1725 K St. N.W. #1401, Wash, DC 20006) is seeking a senior nonprofit administrator, knowledgeable about economic development, employment, and social services issues, as President. Contact: Presidential Search Committee.

☐ PLANNING DIRECTOR: The Milwaukee City Development Dept. (Box 324, Milwaukee, WI 53201, 414/223-5900) is seeking a senior planner with administrative experience as Planning Director. The salary range is $32,037-$47,250. Contact: Mary Altendorf, Personnel Officer.

☐ EXECUTIVE DIRECTOR: The Southeast Uplift Neighborhood Program (3224 S.E. Main St., Portland, OR 97214, 503/323-0010) is seeking a senior nonprofit administrator with experience in citizen participation, crime prevention, and community development, as Executive Director. The salary is $26,000-$31,000.

Etcetera

☐ JUNE PN DEADLINE: The arrival deadline for copy for the June Planners Network is Monday, June 5. We look forward to hearing from as many Networkers as possible. As always, our thanks to those who type their notes. It's a great help in production, and it reduces our chances of misreading what you write.

☐ Arrival deadline for PN #76 copy: Monday, June 5.

☐ TALK UP PN: Please don't be shy about sharing news of the Planners Network with others. Let them know about us. Probably the best outreach we have is when you educate and recruit your friends, co-workers, acquaintances, and others. We have a good, one-page introductory sheet, "The Planners Network—What It Is," which we can send you in any quantity you wish. "What It Is" includes a statement of our principles, a brief organizational history, a list of Steering Committee members (who also double as regional contacts) and the method of calculating contributions. If you wish, you can also send us a list of prospective Networkers, and we will contact them for you.

☐ MOVING? TELL PN: When you move, please let us know directly. If our (non-forwardable) Third Class newsletter is returned to us, with your new address, which is the way we usually learn of PNers' moves (we mark the newsletter "Return & Forwarding Postage Guaranteed"), it costs us 69c per; a thoughtful change-of-address card to us on the other hand will cost you just 15c.

☐ PERSONAL UPDATES: There are a number of short communications in this issue from Network members, letting us know about new jobs, projects, what's happening in their lives, etc. We encourage this. Sharing this kind of "where-I'm-at" information helps create a sense of community, provide contact, generate support, and generally act like the network we strive to be.

☐ ADDRESS CHANGES: Many Networkers seem to move around a lot. When you do, please let us have your old address and zip code as well as your new ones. Names (like luggage) sometimes are identical, and we want to be sure we change the right address card. Moreover, our cards are maintained in zip code order (because that's the way the Post Office wants the mail); so if we don't have your old zip code, we can't find your old card; and we wind up paying postage for phantom recipients. So please help out and send both old and new addresses.

☐ "CALL" STATEMENT: We have a one-page, broadside version of the "Call for Social Responsibility in the Planning and Building Profession," which appeared in PN #49. Copies are available on request. It makes a good addition to "The Planners Network—What It Is" in recruiting members.
Calls for Papers

☐ PEDESTRIANS: The Boulder Public Works Dept. Transportation Division (Box 791, Boulder, CO 80306) is soliciting papers, exhibits, slide shows, and films for the 10th annual Pedestrian Conference September 14-16 in Boulder. Topics include case studies, planning trends, policy issues, quality of life issues, environmental issues, and many others. Contact: Patricia Archbald.

☐ CHILDREN'S ENVIRONMENTS: Children's Environment Quarterly (Children's Environments Research Group, CUNY Graduate School and Univ. Center, 33 W. 42nd St., New York, NY 10036, 212/290-2970) is issuing a general call for papers on all children environment themes, in anticipation of a change in publishing format in January 1990 from theme issues to open-topic issues.

Jobs

☐ PN REMINDER: Some of the jobs we list may have application deadlines earlier than when you receive the newsletter. But deadlines can be adjusted sometimes. So we urge you to phone first, if a number is listed, and check on the deadline schedule.

☐ COLUMBIA FACULTY: The Columbia Univ. Graduate School of Architecture, Planning, and Preservation (400 Avery Hall, New York, NY 10027) has a faculty opening at the Assistant Professor level in real estate development/urban planning and design. Teaching experience and a Ph.D. are desirable, but Ph.D. candidates also may apply. Contact: Bernard Tschiuri, Dean.

☐ CIED PRESIDENT: The Cooperation for Enterprise Development (1725 K St. N.W. #1401, Wash. DC 20006) is seeking a senior nonprofit administrator, knowledgeable about economic development, employment, and social services issues, as President. Contact: Presidential Search Committee.

☐ PLANNING DIRECTOR: The Milwaukee City Development Dept. (Box 324, Milwaukee, WI 53201, 414/223-5900) is seeking a senior planner with administrative experience as Planning Director. The salary range is $52,037-$72,850. Contact: Mary Altendorf, Personnel Officer.

☐ EXECUTIVE DIRECTOR: The Southeast Uplift Neighborhood Program (3524 S.E. Main St., Portland, OR 97214, 503/222-0010) is seeking a senior nonprofit administrator with experience in citizen participation, crime prevention, and community development, as Executive Director. The salary is $25,000-$31,000.

Ex Conferences

☐ DEVELOPMENT/NEW YORK: Baruch College (17 Lexington Ave., New York, NY 10010, 212/725-3126) presented a New York City seminar April 12, "Real Estate Development, Developers, and the Public Interest," with Edith Sheffer, a policy and planning consultant and former Chair of Community Board 7 in Manhattan. Details: PNeR Norman Feinblatt, Dean and Professor of Sociology.

☐ MENTAL HEALTH: The American Orthopsychiatric Association (19 W. 44th St. #1616, New York, NY 10036, 212/354-5730) held its 66th annual meeting March 31-April 4 in New York. Details: PNeR Karl Linn.

Etcetera

☐ JUNE PN DEADLINE: The arrival deadline for copy for the June Planners Network is Monday, June 5. We look forward to hearing from as many Networkers as possible. As always, our thanks to those who type their notes. It's a great help in production, and it reduces our chances of misreading what you write.

Arrival deadline for PN #76 copy: Monday, June 5.

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**In no more than 50 words,** please describe your work, planning interests, or other concerns for sharing with the Network. A telegraphic style is probably essential; but remember our readership is a broad one, so avoid professional slang, acronyms, and buzzwords.

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